



AVLA Partner Evaluation Guide

AUDIO · VISUAL · LIGHTING · BROADCAST · ACOUSTICAL

(Check the box for more information)

Experience and Expertise:

Evaluate the partner's experience, expertise, and years in business

References and Reputation:

Check references and assess the partner's reputation in the industry

Design Abilities:

Review portfolio to assess design proficiency and innovation and creativity

Visualization Capabilities:

Assess proficiency in project predictions & visualization using software & modeling tools

Collaboration and Communication:

Ensure effective collaboration and communication channels with the partner

Construction Expertise:

Inquire about the firm's industry experience, emphasizing timely, on-budget delivery

Brands Carried:

Explore the partner's brand affiliations and selection criteria

Prefabrication:

Evaluate the partner's utilization of prefabrication and the advantages it offers

Onsite Installation:

Review onsite installation procedures, subcontractor involvement, and project execution

Testing, Tuning, and Training:

Ensure comprehensive testing, precise tuning, and thorough training protocols

Technical Support and Maintenance:

Review the partner's technical support and maintenance offerings

License and Certifications:

Ensure the company holds the appropriate licenses and certifications

Insurance:

Inquire about coverage in the event of an accident or property damage

Finance:

Explore partner's adaptable financial solutions for seamless project funding and management

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